



KONE Capital Markets Day 2008

# Financials

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# Balance sheet / Assets employed



MEUR	31.3.2008	31.3.2007	31.12.2007
Assets employed			
Intangible assets	625.8	624.2	630.4
Tangible assets	198.0	217.2	201.0
Investments	143.4	130.1	131.3
Net working capital	-188.5	-349.3	-121.8
Assets employed total	778.7	622.2	840.9
Financed by			
Equity	640.9	479.9	749.2
Net debt	137.8	142.3	91.7
Equity and net debt total	778.7	622.2	840.9

# Net working capital



MEUR	31.3.2008	31.3.2007	31.12.2007
Net working capital			
Inventories	859.1	774.8	773.2
Advanced payments received	-789.0	-665.8	-694.6
AR and other non IB assets	965.0	833.3	924.5
Net deferred tax assets/liabilities	82.7	104.5	92.7
Employee benefits	-125.3	-144.6	-131.9
Provisions	-79.2	-210.0	-86.6
AP and other non IB liabilities	-1,101.8	-1,041.5	-999.1
Net working capital total	-188.5	-349.3	-121.8

# Cash flow



MEUR	1-3/2008	1-3/2007	1-12/2007
Operating income	86.5	-72.7	320.8
Change in working capital	65.4	201.2	0.9
Depreciation	14.7	14.2	58.3
Cash flow from operations	166.6	142.7	380.0
Cash flow from financing items and taxes	-15.4	-2.4	-134.0
Cash flow from operating activities	151.2	140.3	246.0
Cash flow from investing activities	-35.8	-43.9	-94.6
Purchase and sale of own shares	0.0	-0.3	-0.3
Issue of shares	0.2	0.4	2.4
Dividends paid	-151.1	-116.0	-125.1
Change in net debt	-35.5	-19.5	28.4

# Conclusions



- KONE financial position gives good base for the new longer term targets
- Financial flexibility is high
- Potentials to improve Working Capital management are there
- New development programs support strong cash flow



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